## The data mining process



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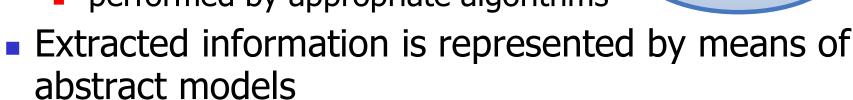


## Data mining

- Non trivial extraction of
  - implicit
  - previously unknown
  - potentially useful

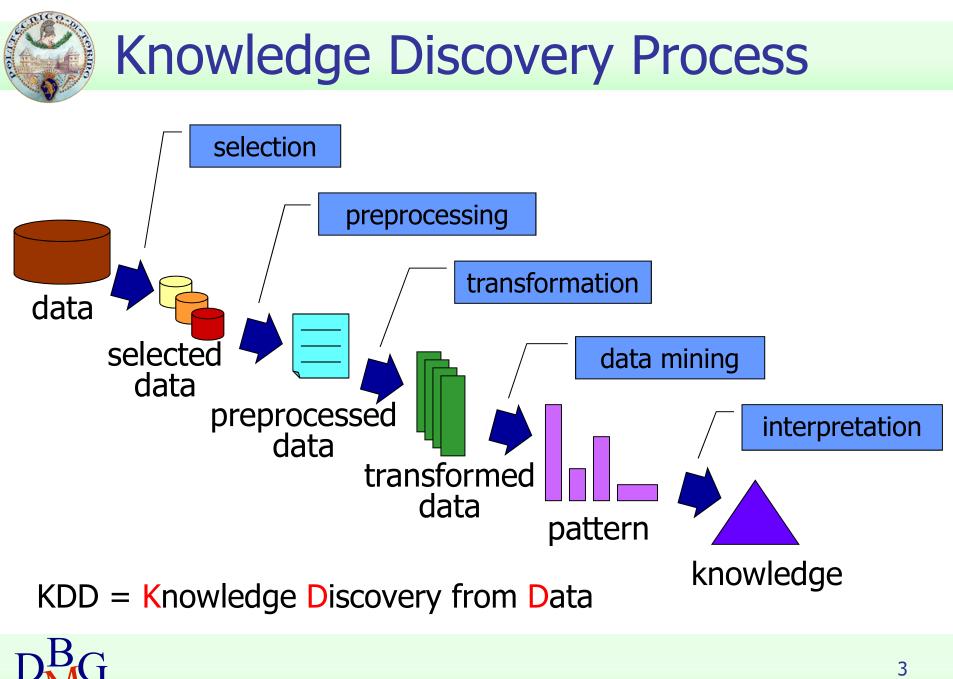
information from available data

- Extraction is automatic
  - performed by appropriate algorithms



denoted as *pattern*







## Descriptive methods

- Extract interpretable models describing data
- Example: client segmentation
- Predictive methods
  - Exploit some known variables to predict unknown or future values of (other) variables
  - Example: "spam" email detection





Association rule extraction



